Financial Statements December 31, 2024 and 2023

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Citizens Union of The City of New York

#### **Opinion**

We have audited the accompanying financial statements of Citizens Union of The City of New York (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Citizens Union of The City of New York as of December 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Citizens Union of The City of New York and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Citizens Union of The City of New York 's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, and design and perform audit procedures responsive to those risks.
   Such procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of Citizens Union of The City of New York 's
  internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Citizens Union of The City of New York 's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Berard & Associates, CPA's P.C.

Berard + associates CH'S R

Suffern, New York 10901

September 18, 2025

Statements of Financial Position December 31, 2024 and 2023

	2024		2023	
ASSETS				
Current assets	_		_	
Cash and cash equivalents	\$	194,840	\$	230,183
Account receivable, net		14,750		5,400
Prepaid expenses		3,244		3,081
Total current assets		212,834		238,664
Noncurrent assets				
Property and equipment, net		-		_
Total noncurrent assets		-		-
Total assets	\$	212,834	\$	238,664
				<u> </u>
LIABILITIES AND NET ASSETS				
Liabilites				
Accounts payable and accrued expenses	\$	14,526	\$	14,655
Due to Citizens Union Foundation of the City of New York		192		-
Total liabilities		14,718		14,655
Net Assets				
Without donor restrictions				
Undesignated		97,524		128,155
Board designated - operating reserve		100,592		95,854
Total net assets without donor restrictions		198,116		224,009
With donor restrictions		_		_
Total net assets with donor restrictions		-		-
Total net assets		198,116		224,009
Total liabilities and net assets	\$	212,834	\$	238,664
Total liabilities and not assets	<del>-</del>		<del>*</del>	

Statements of Activities
Years Ended December 31, 2024 and 2023

	2024			2023				
	Without Donor Restriction	With Donor Restriction	Total	Without Donor Restriction	With Donor Restriction	Total		
REVENUE SUPPORT								
Event income	\$ 158,550	\$ -	\$ 158,550	\$ 141,575	\$ -	\$ 141,575		
Event expense	(34,042)	-	(34,042)	(28,273)	-	(28,273)		
Contributions	24,180	-	24,180	30,620	-	30,620		
Membership support	3,160	-	3,160	3,860	-	3,860		
Interest income, net	4,749		4,749	4,227		4,227		
Total support revenue	156,597		156,597	152,009		152,009		
EXPENSES								
Program services	126,969	-	126,969	118,918	-	118,918		
Management and general	25,391	-	25,391	25,921	-	25,921		
Fundraising	30,130		30,130	34,549		34,549		
Total expenses	182,490		182,490	179,388		179,388		
In-kind revenue (note 12)	59,815	-	59,815					
In-kind expense (note 12)	(59,815)	-	(59,815)	-	-	-		
Change in net assets	(25,893)	-	(25,893)	(27,379)	-	(27,379)		
Net assets - beginning	224,009		224,009	251,388		251,388		
Net assets - ending	\$ 198,116	\$ -	\$ 198,116	\$ 224,009	\$ -	\$ 224,009		

See notes to financial statements

Statement of Functional Expenses Years Ended December 31, 2024 and 2023

	2024				2023			
	Program Services	Management and General	Fundraising	Total	Program Services	Management and General	Fundraising	Total
Salaries	\$ 70,481	\$ 8,802	\$ 19,561	\$ 98,844	\$ 74,176	\$ 11,932	\$ 23,864	\$ 109,972
Employee benefits	8,543	1,083	2,406	12,032	10,744	1,906	3,527	16,177
Payroll taxes	7,814	990	2,201	11,005	7,540	1,238	2,476	11,254
Total salaries and related costs	86,838	10,875	24,168	121,881	92,460	15,076	29,867	137,403
Office supplies Professional fees and consultants	2,957	1,735	1,644	6,336	2,281	621	1,323	4,225
	21,153	9,221	1,460	31,834	12,586	7,722	849	21,157
Rent and related expenses Program	3,983	505	1,122	5,610	1,206	198	396	1,800
	3,160	-	-	3,160	3,183	-	-	3,183
Computer expenses Insurance	3,791	29	516	4,336	2,609	250	741	3,600
	3,526	447	993	4,966	3,215	528	1,055	4,798
Travel Telephone and communications	770	5	67	842	333	80	-	413
	442	56	124	622	373	122	122	617
Late fees Postage	-	50	-	50	-	-	-	-
	11	68	36	115	50	20	196	266
Bad debt expense Printing and project supplies	338	2,400	-	2,400 338	- 622	1,250 54	-	1,250 676
Total expenses before depreciation	126,969	25,391	30,130	182,490	118,918	25,921	34,549	179,388
Depreciation	-	-	-					
Total	\$ 126,969	\$ 25,391	\$ 30,130	\$ 182,490	\$ 118,918	\$ 25,921	\$ 34,549	\$ 179,388

Statements of Cash Flows Years Ended December 31, 2024 and 2023

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:	\$ (25,893)	\$ (27,379)
Changes in operating assets and liabilities:  Decrease (increase) in prepaid expenses (Increase) decrease in accounts receivable (Decrease) in accounts payable and accrued expenses (Decrease) in due to related parties  Net cash (used in) operating activities	 (163) (9,350) (129) 192 (35,343)	271 (4,050) (221) (32) (31,411)
CASH FLOWS FROM INVESTING ACTIVITIES:  None  Net cash provided by (used in) investing activities	-	 -
CASH FLOWS FROM FINANCING ACTIVITIES:  None  Net cash provided by (used in) financing activities	<u>-</u>	<u>-</u>
Net (decrease) in cash	 (35,343)	 (31,411)
Cash, beginning of year	 230,183	 261,594
Cash, end of year	\$ 194,840	\$ 230,183
Supplemental Disclosures:		
Interest paid	\$ 	\$ 

Notes to Financial Statements December 31, 2024 and 2023

# **NOTE 1 - ORGANIZATION AND PURPOSE**

Founded in 1897, Citizens Union of the City of New York ("the Organization") is incorporated under the New York Not-For-Profit Corporation Law. The Organization is exempt from federal income taxes under section 501(c)(4) of the United States Internal Revenue Code.

The Organization was formed as a union of the citizens of New York City, without regard to political party, for the purpose of securing the honest and efficient government of the City of New York. The Organization seeks a municipal and state government that is open, transparent, and responsive to the interests of the citizens of New York and undertakes efforts to increase civic participation and knowledge among the citizenry.

#### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### **Basis of Accounting**

The financial statements have been prepared on the accrual basis of accounting in accordance with U.S generally accepted accounting principles (US GAAP), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications, with or without donor restrictions.

#### Basis of Presentation

The Organization reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions. Net assets with donor restrictions are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, such as those that the donor stipulates those resources be maintained in perpetuity.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

It is the policy of the Organization to account for donor-restricted funds, which are received and expended in the same year, to be recorded as unrestricted.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly-liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

#### Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

Notes to Financial Statements December 31, 2024 and 2023

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Property and Equipment

The Organization capitalizes all expenditures for property and equipment in excess of \$1,000. Purchases of property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Maintenance and repairs are charged to expense as incurred, while major renewals and betterments are capitalized. Depreciation is computed using the straight-line method over the useful lives of the assets, ranging from 3 to 10 years.

#### Impairment of Long-Lived Assets

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an assets many not be recoverable. No impairment was identified at December 31, 2024 and 2023.

#### Revenue and Revenue Recognition

Revenue is recognized when earned. Contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Unconditional promises to give are expected to be collected in future years are recorded at the present value of their estimated cash flows.

#### **Donated Services**

Donated services are recognized as contributions if the services create or enhance nonfinancial assets or require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. The method used to determine the value is based on an hourly standard professional fee.

#### Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification of expenses by nature and by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include occupancy and depreciation, which are allocated on a square footage basis, as well as personnel costs, professional services, office expenses, information technology, insurance, and other, which are allocated on the basis of estimates of time and effort.

#### <u>Leases</u>

At the inception of a contract, we assess whether the contract is, or contains, a lease. A lease is classified as a finance lease if any one of the following criteria are met: the lease transfers ownership of the asset by the end of the lease term, the lease contains an option to purchase the asset that is reasonably certain to be exercised, the lease term is for a major part of the remaining useful life of the asset or the present value of the lease payments equals or exceeds substantially all of the fair value of the asset. A lease is classified as an operating lease if it does not meet any one of the criteria. For all leases a ROU asset and lease liability are recognized at the lease commencement date. The lease liability represents the present value of the lease payments under the lease. The ROU asset is initially measured at cost, which includes the initial lease liability, plus any initial direct costs incurred, less any lease incentives received. The lease liability is initially measured as the present value of the lease payments, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the risk-free rate. The Organization recognizes lease liabilities with an initial, individual value of \$10,000 or more.

Notes to Financial Statements December 31, 2024 and 2023

# NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Investments

The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

#### **Estimates**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. On an ongoing basis, management evaluates the estimates and assumptions based on new information. Management believes that the estimates and assumptions are reasonable in the circumstances; however, actual results could differ from those estimates.

#### **Income Taxes**

The Organization is exempt from federal income tax under Section 501(c)(4), though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the code. The Organization has processes presently in place to ensure the maintenance of its tax-exempt status: to identify and report unrelated income: to determine its filing and tax obligations in jurisdictions for which it has nexus: and to identify and evaluate other matters that may be considered tax positions. The Organization has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements.

### **NOTE 3 – PROGRAMS**

The Organization works to improve the government and political system by endorsing and pushing for good government legislation. The Organization also conducts in-depth evaluations of candidates for city and state offices and makes recommendations to voters.

#### NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENTS

Generally accepted accounting principles provide a framework for measuring fair value. The framework establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The Organization has adopted an investment policy consistent with the standards of prudent management of investment assets set forth in the New York Prudent Management of Institutional Funds Act. The Organization maintains a "Designated by the Board" fund that it treats as an institutional reserve fund. A portion of the total investments is included in this fund.

As of December 31, 2024 and 2023, the Organization's investments totaled \$100,592 and \$95,854, respectively, and invested in an insured deposit account. Investments are reported at fair value using a Level 1 measurement.

Notes to Financial Statements December 31, 2024 and 2023

#### NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENTS - Continued

Net investment return for the years ended December 31, 2024 and 2023 consist of the following:

		2024	2023		
	_		_		
Interest and dividends	\$	4,749	\$	4,227	

#### NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	2024			2023
Leasehold improvement	\$	-	\$	1,180
Office furniture and equipment		-		12,239
Website development		6,436		6,436
Total assets		6,436		19,855
Accumulated depreciation		(6,436)		(19,855)
Net property and equipment	_\$		_\$	-

Depreciation expense for the years ended December 31, 2024 and 2023 was \$0.

#### NOTE 6 - BOARD DESIGNATED NET ASSETS

In October 2017, the Board of Directors designated \$91,000 to be invested into an Insured Deposit Account (IDA) to protect against any shortfalls in operating cash and to cover operating expenses authorized by the Board. As of December 31, 2024 and 2023, the Organization had \$100,592 and \$95,854, respectively, of unrestricted board-designated net assets. Since those amounts resulted from an internal designation and are not donor-restricted, they are classified and reported as board-designated net assets.

#### NOTE 7 - CONCENTRATION OF CREDIT RISK

The Organization received a substantial portion of its revenue from fundraising efforts in relation to its annual events. For the years ended December 31, 2024 and 2023, the Organization received approximately 84% and 81% of its total revenue and support from its fundraising efforts.

The Organization maintains cash balances in one bank. The balance at the financial institution is insured by the Federal Deposit Insurance Corporation limit of up to \$250,000. As of December 31, 2024 and 2023, cash accounts did not exceed the insured balance.

Notes to Financial Statements December 31, 2024 and 2023

# NOTE 8 – AFFILIATION WITH CITIZENS UNION FOUNDATION OF THE CITY OF NEW YORK AND RELATED PARTY TRANSACTIONS

Citizens Union of the City of New York ("CU") is affiliated with the Citizens Union Foundation of the City of New York ("CUF"), a not-for-profit organization tax-exempt under Internal Revenue Code Section 50l(c)(3). CUF is the non-profit research, education and advocacy organization affiliated with CU. CUF conducts research and analyzes the impact of proposed public policy and legislation at the city and state level.

CU and CUF have entered into an agreement to share common facilities and certain expenses in accordance with conditions and formulas set for the purpose. The two organizations maintain records of the time spent on each activity and allocate expenses based on employee hours.

For the years ended December 31, 2024 and 2023, CUF billed CU for shared operating expenses of \$44,909 and \$44,248, respectively. The balance due to CUF was \$192 and \$0 as of December 31, 2024 and 2023, respectively. These balances due to CUF were paid in full in the subsequent year.

#### **NOTE 9 – RETIREMENT PLAN**

The Organization maintains a simplified employee pension plan (SEP-IRA). Upon one year of service, employees of the Organization who earn in excess of \$450 are eligible for contributions to the plan. At the discretion of the Board of Directors, the Organization may make a discretionary contribution equal to a percentage of the participants' salary. The Organization contributed 4% of each eligible employee's annual salary in 2024 and 2023. Expenses related to retirement were \$3,490 and \$3,151 for the years ended December 31, 2024 and 2023, respectively, and are included in salaries, taxes and benefits.

### **NOTE 10 - EVENTS**

As part of its fundraising efforts, the Organization holds periodic events. Revenues for events are recognized in the period in which the event is held. For the years ended December 31, 2024 and 2023, gross income from events was \$158,550 and \$141,575 and direct expenses were \$34,042 and \$28,273, respectively.

#### NOTE 11 - LIQUIDITY AND AVAILABILITY OF RESOURCES

The following table reflects the Organization's financial assets as of December 31, 2024 and 2023, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, the Board of Directors has set aside the funds for specific reserve or long-term investments as the Board of Directors designated. The Board of Directors designations could be drawn upon if the Board of Directors approves that action.

		2024		2023
Cash and cash equivalents	\$	194,840	\$	230,183
Accounts receivable, net		14,750		5,400
Financial assets available to meet cash needs	-	209,590		235,583
for general expenditure within one year	-		-	<u></u>

Notes to Financial Statements December 31, 2024 and 2023

#### **NOTE 12 - DONATED SERVICES**

The Organization received pro-bono legal services from two law firms, the cost of the legal services donated were \$59,815 as of December 31, 2024.

A number of volunteers, including members of the Board of Directors, have made significant contributions of time to the Organization's policy-making, program and support functions. The value of time does not meet the criteria for recognition of contributed services under generally accepted accounting principles and, accordingly, is not reported in these financial statements.

# **NOTE 13 – SUBSEQUENT EVENTS**

Management has evaluated subsequent events for potential recognition or disclosure in the financial statements through September 18, 2025, the date these financial statements were available to be issued.